

UNICON

Unicon Partner Program (UPP)

Empower Your Business with Confidence.



Become Part of the Unicon Success Story!

Unicon - Your Experts for Hybrid Work

Discover Unicon, your expert for end-user computing. With our intelligent software solutions, we revolutionize your digital working environment. For over 30 years, we have been helping companies worldwide to meet their biggest challenge: dynamic, secure, and efficient growth.

Benefit from our deep industry expertise and years of experience. Join the Unicon partner network and offer your customers the most innovative and effective solutions to prepare for the future of end-user computing perfectly. And the best part? Unicon helps you to enable your customers to work in a hybrid way, so they can get their work done from anywhere. Become part of the Unicon success story and discover the many benefits and support opportunities of the Unicon Partner Program now.

Register on our Unicon partner portal „[myelux](#)“ with just a few clicks. After successful registration, you will automatically join the Unicon Partner Program (UPP) and benefit from the exclusive added values.



1993
founded



2.5 M
endpoints secured



65
countries



30 years
experience

Our Distributors

We work closely with the leading distributors in your region to ensure that you always have access to the latest products and technologies. We can offer you not only best-in-class EUC solutions but also reliable technical support and comprehensive training. Find your nearest [distributor](#) here.



Your Advantages at a Glance



Attractive Margins

Maximize your profit margin and project pricing.



Project Protection

Competitive advantages thanks to project protection.



Personal Support

Personal support from our local channel team.



Training & Courses

Advanced training and certified courses for all technical levels in English & German.



Marketing Assets

Access to branding and marketing assets.



Simple Licensing Model

Full flexibility and cost control.



Managed Services (MSP)

Recurring revenue, improved customer loyalty and higher scalability.



Sales Consultant

Strengthened sales competence and support for the acquisition of new customers.



Deal Registration

More control and more efficient business operations.



New Partner Levels

Attractive benefits per partner level to successfully grow your business.

Details about the Unicon Partner Program

We support you with our expertise in deploying customized solutions for virtually any use case and master any workload in the shortest possible time. Thanks to the Unicon Partner Program, you can make hybrid working possible and provide VDI and DaaS environments with a wide range of endpoints such as thin clients, laptops, and desktop PCs.

Services

Take advantage of exclusive partner benefits today:

	Silver Solution Partner	Gold Solution Partner	Platinum Solution Partner
● Deal Registration	via distribution	✓ via myelux.com	✓ via myelux.com
● Sales Support	via distribution	✓	✓
● Joint Business Planning	via distribution	✓	✓
● Technical Know-how	✓ via myelux.com	✓ via myelux.com	✓ via myelux.com
● Support for Customer Appointments	✗	on request	✓
● Marketing Support	✗	✓ via myelux.com	✓ via myelux.com & direct contact
● Predefined Campaigns	✗	✗	✓ direct contact
● Measures for new Customer Acquisition	✗	✗	✓
● Partner Portal	✓	✓	✓
● MDF	✗	on request	✓
● Project Protection	✓	✓	✓
● Special Conditions on Licenses	✗	up to 20% discount	up to 20% discount
● Special Conditions on Software Maintenance	✗	up to 10% discount	up to 10% discount

Become an Unicon Solution Partner

As a certified Unicon partner, you can position your company as a leading provider of EUC services, while we help you increase your reach and market presence and develop new business opportunities.

Certification

Log in to the Unicon partner portal „[myelux](#)“ to register for the Unicon Partner Program. You will get free access to our certification trainings (available in English and German) to enhance your knowledge and skills on eLux and Scout. Complete the trainings to advance to the next partner level and benefit from exclusive partner advantages.

The certification trainings are also available on request as live training for your team for a fee. For more information on partner levels and certifications, please see the [Partner Program FAQ](#).

Certification Requirements

	Silver Solution Partner	Gold Solution Partner	Platinum Solution Partner
<ul style="list-style-type: none"> ● Registration Partner Portal 	✓	✓	✓
<ul style="list-style-type: none"> ● Certification Training: Sales Consultant - Online Training on myelux incl. Q&A session - Duration: approx. 2,5h 	✗	✓ min. 1 person per reseller	✓ min. 2 persons per reseller
<ul style="list-style-type: none"> ● Certification Training: Technical Presales Consultant - Online Live-Training - Duration: approx. 2,5 days - Requests for appointments to sales@unicon.com 	✗	✗	✓ min. 1 person per reseller

Your Contact to Unicon

sales@unicon.com
+49 (0) 721 96451-0

Become a partner

Contact us